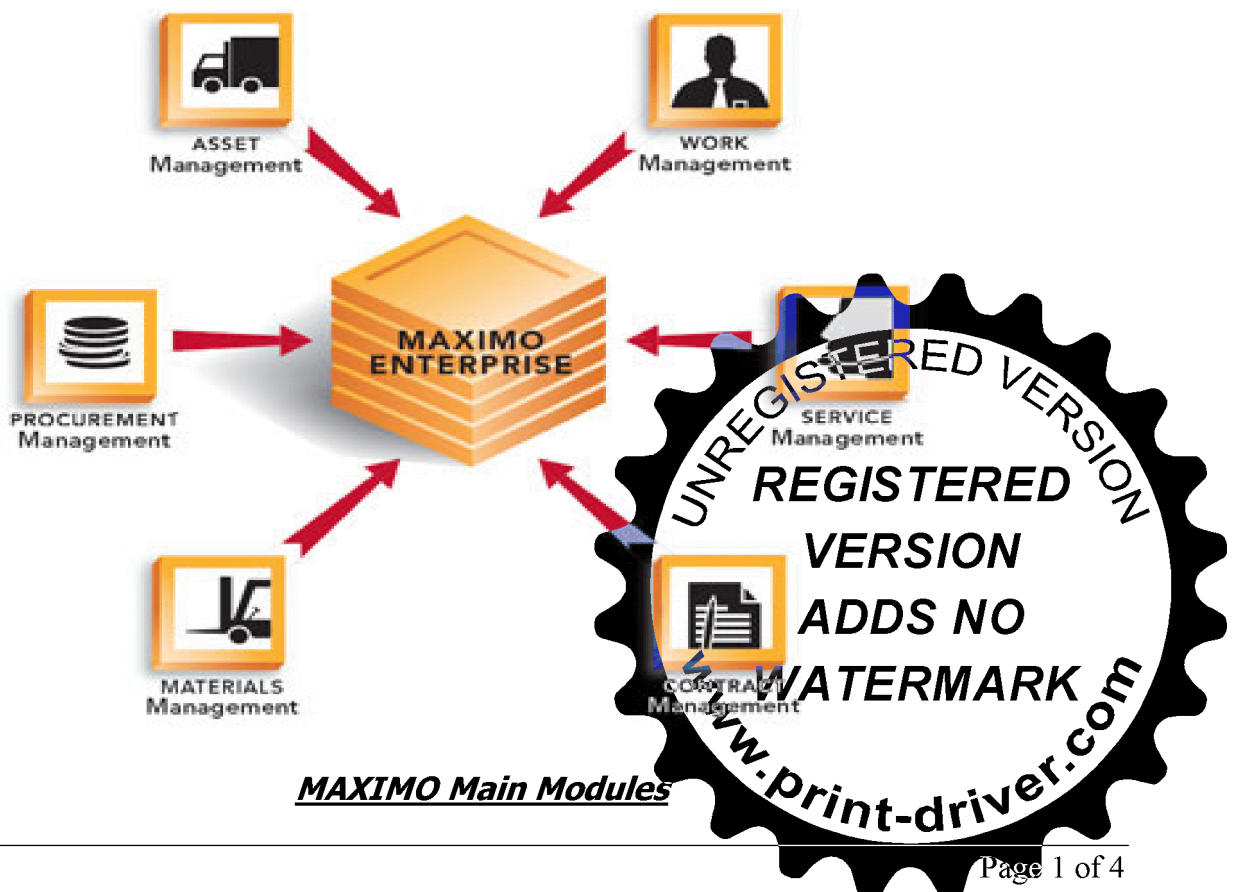


## MAXIMO - Enterprise Asset Management (EAM) Solutions

- In today's competitive business environment organizations are looking for ways to increase profits, avoid equipment downtime, reduce the cost of service and repair, and optimize the use of assets. Forward-thinking companies achieve these goals by implementing asset and service management solutions.
- MRO Software is the market-leading asset and service management vendor. Whether you are a manufacturer, an oil refinery, a telecommunications provider, or in any type of asset-intensive business, MRO Software's solutions can help you maintain your company's critical assets more effectively.
- Maximo Enterprise helps you ensure compliance with regulatory agencies such as the FDA and OSHA and with regulations such as Sarbanes-Oxley, thereby eliminating the cost of non-compliance penalties.
- With Maximo Enterprise you can improve asset utilization, enhance asset reliability and availability, reduce asset maintenance costs, improve workforce productivity, manage and optimize spare part inventory, extend asset life, and increase return on assets.
- Companies of all sizes and levels of complexity use Maximo Enterprise to manage all of their critical assets including production assets, facilities assets and transportation assets
- Maximo Enterprise's asset and service management software capabilities maximize the lifetime value of complex assets and closely align them with your overall business strategy, allowing you to:
  - Increase return on assets
  - Decrease costs
  - Increase productivity
  - Improve asset-related decision-making
  - Improve asset service delivery
  - Improve regulatory compliance
  - Increase business responsiveness
  - Lower total cost of ownership
- Maximo Enterprise consists of six key systems that enable companies to successfully manage assets, including production equipment, facilities and transportation assets, in alignment with their business objectives



### 1. Asset Management

Feature	Benefit
Asset data including location, work and cost history are tracked over time.	Maximize productivity and extend asset life.
Location and equipment hierarchies enable costs to be rolled-up across systems, subsystems and locations.	Track and monitor work costs by location. Understand full asset costs — including individual subassembly costs.
Condition monitoring support.	Enables proactive maintenance practices. Decrease unplanned downtime.

### 2. Work Management

Feature	Benefit
Complete tracking of all work management tasks	Allows for detailed analysis of resource, materials, and equipment usage and cost & Enables companies to decrease labor and materials costs.
Graphical work scheduler	Optimize maintenance schedules and labor utilization. Ensure that the right person, with the right skill, is assigned to the right job.
Supports preventive maintenance activities	PM schedules can be put into place, reducing unplanned downtime and reactive maintenance.

### 3. Procurement Management

Feature	Benefit
Set up approved vendors and perform vendor performance analysis.	Eliminate costly off-contract buying. Order from most reliable vendor. Ensure quality of materials
Automated materials requisitioning based on maintenance schedules.	Ensures that the right parts are ordered at exactly the right time.
Interval-based, meter-based, or event-driven purchasing eliminates the need for human intervention.	Increases productivity. Streamlines purchasing processes. Eliminates data entry errors.
Supports global purchasing across multiple sites or organizations.	Enables savings and efficiencies of group purchasing and lower sourcing costs.

### 4. Materials Management

Feature	Benefit
Identify and track transactions that move items into or out of inventory, or from one location to another.	Streamline part and materials management. Decrease costs by eliminating excess or obsolete inventory.
Inventory optimization and planning tools help companies stock the right level of inventory to meet maintenance demand. Reorder points, Economic order quantities, ABC analysis, Lead time	Ensure that the right parts are available, at the right location, when needed. Reduce stock-outs, inventory shrinkage, and carrying costs. Achieve economies of scale through shared resources.



### 5. Contract Management

Feature	Benefit
Associate Service Level Agreements to contracts to monitor vendor performance.	Excludes unreliable vendors and low quality products. SLA performance metrics can be used when renegotiating vendor terms.
Terms and conditions library enables content to be built once and reused any number of times.	Ensure consistency and standardization of policies across the organization.
Receive automatic notifications and alerts triggered by key dates within contract, i.e., expiration date, renewal date, etc.	Meet vendor terms to avoid penalties. Ensures that you're getting the most value out of every contract.
Payment schedule support.	Decrease administrative costs.

### 6. Service Management

Feature	Benefit
Self-service requests	Provides end-users with the ability to report problems using an intuitive browser-based user interface. End users can also track status of problems they have reported. Requires minimal training and creates a more cost-efficient service environment.

### 7. Maximo SLA Manager

Feature	Benefit
Service Catalogs.	Allows service providers to clearly establish, define and communicate the service offering, provided to customers Ensure that services provided are those that are required to support the business.
Service Level Agreement creation.	Increase communication between maintenance organization and the business units Align service levels with the value delivered to the business.
Service Level Agreement monitoring.	Proactively monitor performance against metrics to avoid missing service level commitments Demonstrate the value of services provided.

### 8. Maximo Service Desk

Feature	Benefit
Self-Service requests	Easy-to-access user interface for capturing critical information regarding incidents.
Ticket templates	Save time by pre-populating work order fields with information found in the service request.
Incident & problem management	Prioritization of fixing the end user's problem over root cause analysis to increase service levels and employee productivity.
Solutions	Easily indicates solutions to specific service requests, build internal knowledgebase. Solutions are searchable to leverage learning across the enterprise.



## Industries Customers

- ✓ Aviation
- ✓ Utilities
- ✓ Facilities
- ✓ Oil, Gas
- ✓ Chemical
- ✓ Consumer Packaged Goods
- ✓ Education
- ✓ Food & Beverages
- ✓ Government
- ✓ Manufacturing
- ✓ Mining
- ✓ Petrochemical
- ✓ Pharmaceutical
- ✓ Pulp & Paper Press
- ✓ Telecommunications
- ✓ Transportation
- ✓ Automotive
- ✓ Ports

MAXIMO is the most flexible, advanced — and popular — asset management solution you can buy for the maintenance of plants, fleets, and infrastructure.

With more than 10,000 customers and 600,000 active, licensed users, MAXIMO exemplifies why MAXIMO is the only solution that has been consistently defined as a leader by the tier one market analysts in their matrix analyses and in their assessment of both maintenance management and e-Procurement functionality. Evaluated on the basis of innovative technology, vision, execution and product performance in a hands-on environment, MAXIMO is the clear industry leader. But leadership matters only if it enables companies to achieve their strategic goals. This is why and where MAXIMO makes a difference.

